## Message Text

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45

**ACTION EUR-06** 

INFO OCT-01 ISO-00 EB-11 DRC-01 RSC-01 /020 W

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O R 011318Z MAR 74 FM AMEMBASSY MOSCOW TO USDOC WASHDC IMMEDIATE INFO SECSTATE WASHDC 6539 AMEMBASSY BUCHAREST

**UNCLAS MOSCOW 2971** 

AMEMBASSY BUDAPEST

USDOC FOR CROSLEY/BIC

E.O. 11652: N/A

TAGS: BEXP NU RO UR

SUBJ: DAIRY AND FOOD INDUSTRIES SUPPLY ASN (DFISA) IOGA

TRADE MISSION

REF: USDOC 3156

1. DFISA ADVANCE PARTY HOUSTON/HUTCHINSON MET WITH OFFICIALS CHAMBER COMMERCE AND INDUSTRY AND TECHNOPROMIMPORT, MAIN FTO OF INTEREST TO DFISA, DURING MOSCOW VISIT FEB 27-28. ALTHOUGH OFFICIALS BOTH ORGANIZATIONS STRONGLY POINTED OUT LACK OF ADVNACE INFORMATION ON FIRMS INVOLVED AND SHORT PLANNING TIME AVAILABLE PRIOR MARCH 11 MISSION ARRIVAL, GHEY AGREED TO ASSIST WITH MOSCOW PROGRAM, EMBASSY WILL FOLLOW UP WOTH CHAMBER MARCH 5 TO SET FIRM APPOINTMENTS AT APPROPRIATE FTOS AND MINISTRIES. WE BELIEVE MISSION CAN GAIN USEFUL EXPOSURE TO SOVIET FOREING TRADE SYSTEM THROIGH SUCH MEETINGS. MISSION MEMBERS SHOUD NOT EXPECT TO HAVE DETAILED MEETINGS WITH END-USER FIRMS IN THEIR FIELDS. SUCH MEETINGS IN SOVIET SYSTEM ARE QUITE RARE ON COMPANY'S FIRST EXPOSURE TO SOVIET MARKET. THIS ESPECIALLY TRUE WHEN SOVIET CHAMBER AND FTOS HAVE HAD LITTLE CHANCE TO DISTRIBUTE TECHNICAL INFORMATION ON FIRMS AND ELICIT EXPRESSIONS OF INTEREST.

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2. EMBASSY NOTES FROM USDOC REFTEL THAT FDISA EXSEC

GRINER WILL NOT ACCOMPANY MISSION. IN THIS REGARD WE STRONGLY URGE THAT MISSION BE ACCOMPANIED BY HOUSTON OR OTHER MEMBER DFISA TO ACT AS MISSION ADMINISTRATOR. HOUSTON INFORMED EMBASSY THAT HE DID NOT REPEAT NOT PLAN TO RETURN TO MOSCOW WITH MISSION. STOESSEL

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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Subject: DAIRY AND FOOD INDUSTRIES SUPPLY ASN (DFISA) IOGA TRADE MISSION

TAGS: BEXP, NU, RO, UR

To: STATE

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005